



# HOSTYS CONNECT

HOSPITALITY & RESIDENTIAL LUXURY PROJECTS  
B2B NETWORKING EVENT

BARCELONA  
S P A I N  
24 - 26 NOVEMBER  
2019



## THE CONCEPT

**3 days of networking and face to face meetings** between companies who work on luxury projects. They share common interest and seek opportunities of development through high level networking.

185 international hotel chains, real estate companies, investors, procurement agencies, architects & interior designers, artisans and manufacturers all bearing exceptional skills that can make your projects stand out.

They come from France, United Kingdom, other countries in Europe, UAE, Middle East, Asia and America. The hotels and specifiers all have at least one or more validated projects that represent a real business potential for the participants.

**A unique opportunity to network with decision makers through pre established meetings** chosen by each participant and chill out moments propitious to doing business in a very open mindset.

A selection process with strict criteria that contributes to the success of Hostys Connect for a pin pointed panel of companies.

The venue choice enables all participants to stay in the same place and is a guaranty for an efficient networking.

Hostys Connect will be held in Barcelona from 24 to 26 November 2019.

WELCOMING COCKTAIL



18 FACE TO FACE BUSINESS MEETINGS IN 2 DAYS

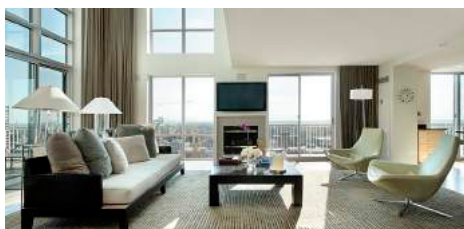


DINNERS AND NETWORKING COCKTAILS



OCCASIONS TO MEET THE DECISION MAKERS





## THE PROJECT HOLDERS

Interior designers, architects, hotel groups, hotel chains, procurement and real estate companies.

Each participant must have at least one refurbishment or construction project of a luxury hotel or a private residence, a resort or a yacht...

## THE SUPPLIERS

Manufacturers of furniture, lighting, wall and floor coverings, decoration, tableware, bathroom, heaters, paintings... Exceptionally skilled artisans.

Companies which offer bespoke solutions with the ability of producing monumental and exceptional pieces for a lobby or suites or ones capable of delivering solutions for large key projects.

## LOCALISATION OF THE PROJECTS:

Europe, Middle East, Africa, Asia, USA, South America.

Diverse projects : boutique hotels, 4 or 5★ hotels, private residences, palaces, yachts, offices...

## FACTS AND FIGURES!

HOSTYS CONNECT 2018 IN SINTRA, PORTUGAL GATHERED DYNAMIC ACTORS AND APPEALING COMPANIES FROM THE LUXURY HOTEL INDUSTRY AND HIGH END RESIDENTIAL MARKET:

**170** participants, **70** European suppliers, **70** international buyers, **1,100** face to face meetings, **150** projects (luxury hotels, private residences, yachts, offices) in more than **30** countries, for a total budget of more than **900M€**

**HOSTYS CONNECT 2019**  
a **HOSTYS** Event



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## ADVANTAGES

A very high end event that offers you a unique opportunity to develop your business with the key players of the contract and hospitality market.

The only event that guarantees you to meet with the different decision makers and key players: specifiers, hotel owners, procurement agencies, engineering, real estate companies, FF&E managers, suppliers...

An event during which you will only make efficient contacts. Each participant is an actor of the hospitality market and represents an added-value for the others.

A cost effective event: no stand construction, no hassle in the preparation, no transportation fees.

All in one place: the business meetings and the networking take place in a hotel booked for the event where all the participants are gathered.



## **Some testimonials from Buyers and Suppliers who have attended Hostys Connect**

An event of exception perfectly organised and orchastrated thank you Hostys Connect for these meetings and exchanges.

Elliott Barnes  
CEO, Elliott Barnes Interiors

I would like to congratulate you and thank you for the perfect organisation of Hostys Connect.

I have spent two enriching days and will be happy to take part in it again next year. The participants are quite interesting and pleasant. A superb networking moment.

Monika Moser  
Managing Director Europe  
WILSON ASSOCIATES

For a first participation to a networking event I will keep in mind a very good suppliers casting of high level quality and a very professional organisation nevertheless cheerful.

A very nice occasion to discover companies with exceptional skills in a short time and pleasant environment.

Claire Mabon  
Senior Design Director, Principal PIERRE-YVES ROCHON PARIS FRANCE

Hostys a été pour nous l'opportunité de rencontres, très productives, avec un panel Suppliers/Buyers sélectif et qualitatif. Nous avons particulièrement apprécié les business meetings et les multiples occasions de nouer de nouveaux contacts. Avec un grand professionnalisme Yumna Chabrol sait communiquer son enthousiasme et son énergie avec beaucoup de gentillesse et une grande attention pour chaque participant.

Sybille de Margerie  
CEO, Sybille de Margerie Interior

« Just touched base and still under the spell of all this good energy and those 3 days of beautiful meetings. It is hard to be as professional with such ease. What I know for sure is that these 3 days will not only be a parenthesis in my daily life but a strong base for adventures to come. Thank you all and mostly Yumna and Jenny.»

Piero Manara  
CEO, Casamanara

It was an immaculately organised event where each detail has been considered and well thought through: from the selection of the participants to the amount of time for each meeting with a supplier and number of the meeting per day. I am impressed with the way you organised networking between buyers making it resultive and informal at the same time.

I believe that the majority of participants will praise you for all said above but have something to add. During Hostys Connection your team successfully made everyone feel welcome and important. Creating such a pleasant atmosphere is a special talent laying beyond organisational abilities. For example, our dinner in Estoril did not feel as formal as it usually does at most events and awards.

Olga Polyanskaya  
DEXTER MOREN – Senior interior designer

Un grand merci pour la qualité de cet événement qui gagne en qualité d'année en année et ceux grâce à vous deux .

Emilie Baraton  
PARIS INN GROUP  
Responsable Conception et Suivi Travaux

I would like to thank you once again. The event unfolded in the best of conditions and enriching from all points of views. You can be proud.

Randa Chahine  
INTERIOR DESIGNER, Partner – Head of FF&E Department GM Architects

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L'organisation et le format de ces rencontres d'affaires est exceptionnel et le résultat est redoutablement productif. Les intervenants ( vendeurs et acheteurs ) sont en plein cœur de cible, le timing des 2 journées est millimétré, la qualité des échanges remarquables, l'attention est maximale. Le travail de Yumna Chabrol et Jenny Bachelot est à saluer, le mot d'ordre est efficacité, je suis fan...

Daniel Labails  
Director, Hydropolis

I would like to thank you for the quality of Hostys Connect. I have had the chance these past years to participate to many successful shows Hostys is definitely among the great ones. The approach is very different and the quality of the organisation, the buyers and the suppliers make it exceptional.

Bruno Toulemonde  
Export Manager Burov

Nous tenons à vous remercier très sincèrement pour tout ce que vous faites. L'organisation était superbe et nous sommes très heureuses de faire partie de vos événements.  
Merci encore et bonne continuation !

Marianna Lecossier  
Export Manager, GRAV'OR - MIRRORS & GLASS DECORATION

Thank you so much for your all your efforts and your efficiency. A very professional and unique event. Thank you for your enthusiasm and your welcome.

AD Alexandre Danan  
European Design Office consulting Paris

Thank you so much ladies for a fantastic event - and bravo for your remarkable organisational skills and for putting together a great mix of attendees.

Diana ESPEJO  
Senior Designer  
GA DESIGN-LONDON

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The Hostys event was well organized and allowed me to, within two intense days, meet more suppliers and colleagues in the business than I would do in my office for months. I look forward to keeping in touch with everyone and start doing business together.

Elisabeth Johansen  
Project manager and Partner Stylt Trampoli

It was a very good event. I was delighted to take part of it and impressed by the organisation and the quality of the participants. I will participate again with great pleasure.

Well done and thank you to all the Hostys team!

Rabih Hage  
CEO, Rabih Hage

Je voulais vous remercier Jenny et toi pour le tout le travail que vous avez réalisé pour cette rencontre à Sintra et pour l'accueil que nous y avons reçu. Je n'ose imaginer ce que cela doit représenter en organisation, déplacements, réservations, nuits sans sommeil, etc... En tout cas le résultat était là et vous pouvez vous en féliciter. Les rencontres que j'y ai faites étaient vraiment très intéressantes et je l'espère porteront leurs fruits.

Dominique Gilbert  
Managing Partner, Les Ateliers de la Chapelle

Cette édition 2018 d'Hostys Connect fut une première pour l'agence qui a énormément apprécié la qualité de l'événement ainsi que les rencontres réalisées sur ces deux journées de networking. Yumna Chabrol et Jenny Bachelot ont réussi une mise en relation efficace entre les artisans, manufactures et éditeurs de qualité avec les groupes hôteliers, investisseurs, architectes et architectes d'intérieurs. Toutes ces rencontres se font dans une ambiance très agréable. La participation à cet événement est vivement recommandée.

FABIEN ROQUE  
Roque Intérieurs

I like to thank you for the possibility to attend the event in Sintra. It was a great opportunity to meet high-end suppliers I have not been in touch before. I had interesting meetings and I'm looking forward for future cooperation with these companies. Moreover it is always good to learn about the persons behind these ventures.

Many thanks and kind regards to you and your committed team,

Manfred Ronstedt  
RONSTEDT Hotel Concepts

Je tiens à vous exprimer mon admiration sincère pour votre organisation de l'événement de ces jours!

Grand bravo pour la qualité de votre travail et dévotion à cette mission.

Je suis profondément heureux et content d'avoir pu participer à Hostys 2018.

Jan Van Lierde  
Lighting Designer

Un professionnalisme qui frôle la perfection, une qualité de « buyers » réhaussée par rapport à 2017, notamment sur le plan international, des fournisseurs motivés et enthousiastes.

Je vous adresse une fois encore toutes mes félicitations et tiens à vous renouveler mon plaisir de collaborer avec vous.

Isabelle Hernio  
Directrice Internationale Ameublement Français / GEM